

**AMERICA FOR BULGARIA
FOUNDATION**

**INDEPENDENT AUDITOR'S REPORT AND
STANDALONE FINANCIAL STATEMENTS**

31 DECEMBER 2019

MANAGEMENT'S STATEMENT OF FINANCIAL RESPONSIBILITY

The Management of the America for Bulgaria Foundation (the "Foundation" or "ABF") has responsibility for the preparation, integrity, and reliability of the standalone financial statements and related financial information. The standalone financial statements were prepared in accordance with generally accepted accounting principles and include necessary judgments and estimates by Management.

Management has established and is responsible for maintaining an internal control environment designed to provide reasonable assurance as to the integrity and reliability of the standalone financial statements, the protection of assets, and the prevention and detection of fraudulent financial reporting.

The Board of Directors, primarily through the Audit Committee, oversees the adequacy of the Foundation's control environment. The Committee, whose members are neither officers nor employees of the Foundation, meets regularly with Management and the Foundation's independent auditors, who are selected by the Audit Committee.

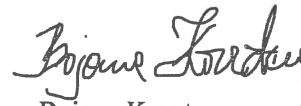
The Foundation's standalone financial statements have been audited by Baker Tilly Klitou and Partners OOD which confirms that its audit was conducted in accordance with generally accepted auditing standards and include such audit procedures as it considers necessary to express the opinion in its report that follows. Baker Tilly Klitou and Partners OOD has full and free access to the Audit Committee to discuss its audit work, the Foundation's internal controls, and financial reporting matters.

Management recognizes that there are inherent limitations in the effectiveness of any internal control environment. Management believes, however, that as of December 31, 2019 and 2018, the Foundation's internal control environment has provided reasonable assurance as to the integrity and reliability of the standalone financial statements and related financial information.

May 29, 2020



Nancy L. Schiller
President & Chief Executive Officer



Bojana Kourteva
Chief Financial Officer

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of AMERICA FOR BULGARIA FOUNDATION

We have audited the accompanying standalone financial statements of America for Bulgaria Foundation (the "Foundation"), which comprise the standalone statements of financial position as of December 31, 2019 and 2018 and the related standalone statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the standalone financial statements.

Management's Responsibility for the Standalone Financial Statements

Management is responsible for the preparation and fair presentation of these standalone financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of standalone financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these standalone financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the standalone financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the standalone financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the standalone financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the standalone financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the standalone financial statements referred to above present fairly, in all material respects, the financial position of America for Bulgaria Foundation as of December 31, 2019 and 2018 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Matter of emphasis

We draw attention to Note 15 Subsequent Events to the standalone financial statements, which discloses a material non-adjusting event related to the effects of the coronavirus pandemic (COVID-19). The disruption of the regular economic activity as a result of COVID-19 might have negative consequences on the Foundation's activity. Our opinion is not modified in respect of this matter.


Krassimira Radeva
Registered Auditor

Managing Director
Baker Tilly Klitou and Partners OOD
5 Stara Planina Str., Floor 5



Sofia,
29 May 2020

America for Bulgaria Foundation
Standalone Statements of Financial Position
December 31, 2019 and 2018

<i>in USD (000)</i>	<i>Note</i>	<u>2019</u>	<u>2018</u>
Assets			
Cash and cash equivalents	4a	\$ 4 484	10 107
Investments, at fair value			
ETF and public mutual funds	4b,c	264 415	208 735
Private mutual funds	4c,d	146 896	147 187
Equity investments	4b,c	2 382	3 186
Bonds	4b,c	3 846	3 803
Partnership investments	4c,d,e	90	116
Total Investments	4b	<u>417 629</u>	<u>363 027</u>
Dividends and interest receivable	4b	330	249
Prepaid expenses and other assets		855	699
Fixed assets, net	5	2 657	2 691
Intangible assets, net	6	170	122
Investment in subsidiaries	10	<u>9 885</u>	<u>10 706</u>
Total Assets		<u>\$ 436 010</u>	<u>387 601</u>
Liabilities and Net Assets			
Liabilities			
Grants payable	7	\$ 7 636	6 276
Accounts payable and accrued payroll		<u>435</u>	<u>312</u>
Total Liabilities		<u>8 071</u>	<u>6 588</u>
Net Assets - without donor restrictions		427 939	381 013
Total liabilities and net assets		<u>\$ 436 010</u>	<u>387 601</u>

See accompanying notes to standalone financial statements

America for Bulgaria Foundation
Standalone Statements of Activities and Changes in Net Assets
Years Ended December 31, 2019 and 2018

<i>in USD (000)</i>	<i>Note</i>	Without Donor Restrictions	
		2019	2018
Changes in net assets:			
Contributions received	\$	77	3 033
Reversed Grants Income		1 157	651
Other Income / (Loss)		42	1
Investment income			
Interest income		2 218	2 472
Dividend income		7 301	7 084
Net realized gain / (loss) on investments	4b	7 993	14 299
Net unrealized gain / (loss) on investments	4b	52 334	(48 162)
Realized exchange rate gain / (loss)	4b	33	(128)
Unrealized exchange rate gain / (loss)	4b	(144)	121
Total Investment income/ (loss)		69 735	(24 314)
Less investment management fees	4b	(944)	(994)
Investment income / (loss), net		68 791	(25 308)
 Total Income / (Loss)		 70 067	 (21 623)
 Grant Expenses	8	 (12 171)	 (16 671)
Program related and donation expenses		(4 841)	(1 230)
Management and general expenses		(4 204)	(4 375)
Depreciation and amortization		(159)	(113)
Total Expenses	9	(21 375)	(22 389)
 Impairment loss on investment in subsidiary	10b	 (1 766)	 (2 373)
Total Non-operating Expenses		(1 766)	(2 373)
 Changes in net assets		 46 926	 (46 385)
Net assets, beginning of the year		381 013	427 398
Net assets, end of the year	\$	<u>427 939</u>	<u>381 013</u>

See accompanying notes to standalone financial statements

America for Bulgaria Foundation
Standalone Statements of Cash Flows
Years Ended December 31, 2019 and 2018

<i>in USD (000)</i>	<i>Note</i>	<u>2019</u>	<u>2018</u>
Cash Flows from Operating Activities			
Contributions received	\$	77	3 033
Grant payments		(10 755)	(18 162)
Grant refunds		1 157	287
Cash paid to suppliers and employees		(9 110)	(6 153)
Net cash used in operating activities		<u>(18 631)</u>	<u>(20 995)</u>
Cash Flows from Investing Activities			
Proceeds from investments		99 423	100 043
Proceeds from dividends		7 219	7 735
Proceeds from interest		2 094	3 548
Proceeds from sale of fixed assets		46	-
Purchase of fixed assets		(112)	(2 666)
Purchase of intangible assets		(65)	-
Purchase of investments		(93 671)	(89 346)
Investments in subsidiaries		(945)	(950)
Investment fees paid		(935)	(962)
Net cash from investing activities		<u>13 054</u>	<u>17 402</u>
Cash flows from Financing Activities			
Loan to subsidiary		-	(198)
Repayment from subsidiary		-	197
Net cash used in financing activities		<u>-</u>	<u>(1)</u>
Effect of exchange rate changes on cash		<u>(46)</u>	<u>(37)</u>
Net increase / (decrease) in cash and cash equivalents		(5 623)	(3 631)
Cash and cash equivalents at the beginning of year	4a	10 107	13 738
Cash and cash equivalents at end of year	4a \$	<u>4 484</u>	<u>10 107</u>

See accompanying notes to standalone financial statements

AMERICA FOR BULGARIA FOUNDATION

Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

(1) Nature of Operations

The America for Bulgaria Foundation (the “Foundation”, ”ABF”) is a U.S. not-for-profit incorporated on December 18, 2006 pursuant to an agreement between the Bulgarian-American Enterprise Fund (the “Fund”) and the United States of America acting through the U.S. Agency for International Development (“USAID”). The Foundation was created to advance the purposes of Section 201(a) of the Support for East European Democracy Act of 1989 (“SEED Act”) and to build upon the programs established by the Fund. The Foundation received its first donation, in the form of a transfer of assets, from the Fund on August 8, 2008.

The America for Bulgaria Foundation works in partnership with Bulgarians to support the country’s private sector and related democratic institutions.

The America for Bulgaria Foundation seeks to enhance the longstanding legacy of goodwill and friendship between the American and Bulgarian people to promote the US – Bulgaria people-to-people contacts. Through its grants and programs, the Foundation represents the generous spirit of the American people and embodies the highest standards of US ethical conduct, transparency, and core values.

During 2019, the Foundation’s main program areas were modified to be as follows: (i) Business Entrepreneurship, and Technology; (ii) Developing and Retaining Human Capital; (iii) Business Enabling Environment; and (iv) Cultural Heritage and Nature Tourism. Throughout 2018, the Foundation concentrated its efforts in the following main program areas: (i) Arts and Culture; (ii) Private Sector Development; (iii) Civil Society and Democratic Institutions; (iv) Economically Disadvantaged; (v) Education; and (vi) Cultural Heritage and Tourism. The Foundation works with various organizations in Bulgaria and the U.S. in conducting its activities and executing the objectives of each individual grant.

Through its registration at the Ministry of Justice of Bulgaria, the Foundation has opened a Branch in Bulgaria (the “Branch”) whose purpose is to represent the Foundation in Bulgaria and to engage in activities to promote the Foundation’s purposes. The financial position as of and results of operations for the years ended December 31, 2019 and 2018 of the Branch are included in the financial statements of the Foundation. The Branch prepares financial information for statutory purposes only and does not have separate audited financial statements.

AMERICA FOR BULGARIA FOUNDATION

Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

(2) Net Assets

In accordance with accounting principles generally accepted in the United States of America for not-for-profit organizations, the Foundation is required to classify information regarding its financial position and activities into certain classes of net assets. Pursuant to the Grant Agreement (defined in Note 11(a)), at December 31, 2019 and 2018, the entire balance of net assets was classified as net assets without donor restrictions. Net assets without donor restrictions represent net assets that are not restricted by donor stipulations.

(3) Summary of Significant Accounting Policies

a. Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with U.S. Generally Accepted Accounting Principles ("GAAP").

b. Basis of Presentation

The accompanying financial statements have been prepared on a standalone basis as at December 31 each year.

c. Measure of Operations

The Foundation has defined a measure of operations that considers all revenue and expenses to be related to operations, except changes in the fair value of subsidiaries.

d. Investments

Investments in equity securities with readily determinable fair values and all debt securities are stated at fair value. Fair value is determined based on quoted market prices and/or other inputs, as described in "Fair Value" below. Unrealized gains or losses on investments resulting from market fluctuations are recorded in the Statement of Activities and Changes in Net Assets in the period that such fluctuations occur or upon the reversal of unrealized gains or losses at the time an investment is realized. Realized and unrealized gains or losses on investments are determined by comparison of specific costs of acquisition to proceeds at the time of disposal, or market values at the last day of the fiscal year, respectively, and include the effects of currency translation with respect to transactions and holdings of foreign securities.

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Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

Investment sales and purchases are recorded on a trade-date basis, which results in both investment receivables and payables on unsettled investment trades. Dividend income is recorded based upon an ex-dividend date, and interest income is recorded as earned on an accrual basis.

e. Fair Value

U.S. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Foundation utilizes market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. The Foundation's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the valuation of fair value of assets and liabilities and their placement within the fair value hierarchy levels.

U.S. GAAP also established a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value, maximizes the use of observable inputs, and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under U.S. GAAP are as follows:

- | | |
|---------|--|
| Level 1 | Valuation based on unadjusted quoted prices in active markets for identical assets or liabilities that a reporting entity has the ability to access at the measurement date, and where transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis. |
| Level 2 | Valuation based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets, or liabilities in markets that are not active, that is markets in which there are few transactions, prices are not current, or prices vary substantially over time. |
| Level 3 | Valuation based on inputs that are unobservable for an asset or liability and should be used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. This input, therefore, reflects the entity's assumptions about what market participants would use in pricing the asset or |

AMERICA FOR BULGARIA FOUNDATION

Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

liability developed based on the best information available in the circumstances. The inputs used in the determination of fair value require significant judgment. Due to the inherent uncertainty of these estimates, these values may differ materially from the values that would have been used had an active market for these assets and liabilities existed.

Inputs are used in applying the various valuation techniques and refer to the assumptions that market participants use to make valuation decisions. Inputs may include price information, credit data, liquidity statistics and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The Foundation considers observable data to be market data which is readily available and reliable and provided by independent sources. The categorization of a financial instrument within the hierarchy is therefore based upon the pricing transparency of the instrument and does not necessarily correspond to the Foundation's perceived risk of that instrument.

Pursuant to FASB Accounting Standards Update ("ASU") No. 2015-07, *Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)*, investments measured at Net Asset Value ("NAV") as a practical expedient to estimate fair value are not included in the fair value hierarchy.

Cash, Money Market Funds and Term Deposits – These assets are held either as cash, money market funds, or bank term deposits, which are public investment vehicles, valued using \$1 per unit for the net asset value and are classified within Level 1 of the valuation hierarchy.

Public Mutual and Exchange Traded Funds ("ETF") – These assets are public investment vehicles valued using the NAV provided by the administrator of the fund. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities, and then divided by the number of shares outstanding. The NAV for public mutual funds and exchange-traded funds is a quoted price in an active market and classified within Level 1 of the valuation hierarchy.

Private Mutual Funds – These assets are private investment vehicles valued using the NAV provided by the administrator of the fund. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities, and then divided by the number of shares outstanding. Private mutual funds are classified within the investments measured at NAV category. Financial statements for each of the funds are prepared in accordance with U.S. GAAP, their portfolio is accounted at fair value, the NAV is recalculated monthly and redemptions occur at NAV by contract. The Foundation has no plans to sell investments at amounts different from NAV.

AMERICA FOR BULGARIA FOUNDATION

Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

Equity Investments – Equity securities are valued based upon the closing price as quoted on major exchanges. Common and Preferred Stocks and Fixed Income Securities are classified within Level 1 of the valuation hierarchy.

Bonds – These assets are a mix of private and public fixed income investment vehicles valued using the latest trading value of the obligations, if such exists, or prices for similar assets quoted on active markets, if not. This price is classified within Level 2 of the valuation hierarchy because either the instrument has a unit price that is quoted on an active public market or on a private market; or the instrument is issued and guaranteed by an entity that is traded on an active market.

Partnership Investments – These assets are private investment vehicles valued at NAV or its equivalent using the financial information of the partnership and our ownership interest. These assets are classified within the investments measured at NAV category.

Other Assets and Liabilities – Due to the short-term nature of cash equivalents, receivables, prepaid expenses and other assets, grants payable, accounts payable and accrued payroll, their fair value approximates carrying value.

f. Grant Expenditures

Grant expenditures are recognized in the period the grant agreement is signed by the Foundation and the grantee, provided the grant is not subject to future conditions. Conditional grants are recognized as grant expense and as a grant payable in the period in which the grantee meets the terms of the conditions. If payments of the unconditional promise to give are to be made to a recipient over several periods and the recipient is subject only to routine performance requirements, a liability and an expense for the entire amount payable is recognized.

g. Cash and Cash Equivalents

Cash and cash equivalents consist of cash of US and foreign currencies, money market funds, and highly liquid investments with original maturities of three months or less at the date of acquisition.

AMERICA FOR BULGARIA FOUNDATION

Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

h. Interest and Dividend Income

Interest and dividend income is recorded when earned.

i. Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

j. Translation of Foreign Currency

The Foundation's functional currency is the U.S. dollar. Revenues and expenses transacted in other currencies are translated into U.S. dollars at rates in effect at the dates of such transactions. Investments and cash equivalents in foreign currencies were translated to U.S. dollars at the year-end exchange rate. The functional currency of the Branch is the Bulgarian Lev. Remeasurement and translation adjustments are reflected in the Statement of Activities and Changes in Net Assets.

k. Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Contributions of assets other than cash are measured at their estimated fair values. Unconditional promises to give are recognized as revenue in the period when the promise was made and received. Conditional promises to give, which depend on the occurrence of a specified future and uncertain event to bind the promisor, are recognized when the conditions on which they depend are substantially met, that is, when the conditional promise becomes unconditional.

l. Investment Expenses

Investment expenses include fees for bank trustees, investment managers and custodians and are recognized as incurred.

AMERICA FOR BULGARIA FOUNDATION

Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

m. Depreciation and Amortization

Fixed assets are recorded at cost and depreciated on a straight-line basis over the estimated useful lives of the respective assets or amortized over the terms of the respective leases, as follows:

Building	25 years
Hardware, purchased software and telecommunications	3 years
Furniture and fixtures	5 years
Vehicles	5 years

At the time a fixed asset is acquired, its cost is capitalized unless it has a value of BGN 1 (or its equivalent in USD or EUR) or less in which case the asset is expensed in the period acquired. Amounts paid for property with an estimated useful life of 12 months or less with a value of BGN 1 (or its equivalent in USD or EUR) or less are expensed in the period acquired as well. Management will periodically review these levels and make any modifications necessary.

Intangible assets are measured at acquisition cost less accumulated amortization and any accumulated impairment losses. Amortization is calculated to write off the cost of intangible assets less estimated residual values using the straight-line method over their estimated useful lives, as follows:

Website Development Costs	3 years
Internal-Use Software	3 years

The Foundation annually reviews the property and equipment records as well as intangible assets for impairment of value and records any adjustments necessary to reflect material impacts in value.

n. Presentation of Expenses

The cost of providing support to the various programs and other activities has been allocated between grants, charitable donations and direct programmatic support. Other administrative cost related to operational support and activities has been allocated to management and general expenses.

The financial statements present certain categories of expenses (program related and donation expenses and Management and general expenses) that are attributable to program and management

AMERICA FOR BULGARIA FOUNDATION

Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

functions of ABF. Those expenses are allocated based on estimates of time and effort of the employees, management, and directors involved.

The Foundation does not engage in fundraising activities and, as such, has not incurred any fundraising expenses.

o. Recent Accounting Pronouncements

Accounting Standards Update 2019-06 *Intangibles—Goodwill and Other (topic 350), Business Combinations (topic 805), and Not-for-Profit Entities (topic 958): Extending the private company accounting alternatives on goodwill and certain identifiable intangible assets to not-for-profit entities* was issued in May 2019. The ASU allows NFPs to apply accounting alternatives that simplify the subsequent accounting for goodwill and the accounting for certain intangible assets they acquire. NFPs that elect the goodwill accounting alternative will amortize goodwill and perform a one-step impairment test, at either the entity level or the reporting unit level, only when an impairment indicator exists. NFPs that elect the intangible asset accounting alternative may recognize fewer intangible assets in an acquisition, and they would be required to elect the goodwill accounting alternative. The guidance is effective immediately. NFPs that elect to adopt the alternatives do not have to demonstrate preferability and will follow the alternatives' transition guidance. The Foundation adopted the ASU and management notes that it does not have an impact on its financial statements.

Accounting Standards Update 2019-03—*Not-for-Profit Entities (Topic 958): Updating the Definition of Collections* was issued in March 2019. The ASU aligns the definition of collections in the Accounting Standards Codification ("ASC") with the definition in the American Alliance of Museums' Code of Ethics for Museums. The change expands one of the criteria that define collections. Under the legacy guidance, the collections must be subject to an organizational policy that requires proceeds from sales of collection items to be used for the acquisition of other items for collections. The new definition allows that policy to limit use of the proceeds for that purpose or for the direct care of existing collections. The new guidance also requires an entity that holds collections to disclose its policy for the use of proceeds from sales of collection items, and if that policy allows those proceeds to be used for direct care, to disclose its definition of direct care. The amendments apply to all entities, including business entities, that maintain collections. Amendments in this Update are effective for annual financial statements issued for fiscal years beginning after December 15, 2019. The Foundation does not expect the ASU to have an impact on its financial statements.

AMERICA FOR BULGARIA FOUNDATION

Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

Accounting Standards Update 2018-15—*Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract* (a consensus of the FASB Emerging Issues Task Force) was issued in August 2018. The FASB issued new guidance requiring a customer in a cloud computing arrangement (i.e., hosting arrangement) that is a service contract to follow the internal-use software guidance in ASC 350-40 to determine which implementation costs to capitalize as assets or expense as incurred. This may be a change in practice for some entities. Capitalized implementation costs related to a hosting arrangement that is a service contract will be amortized over the term of the hosting arrangement, beginning when the module or component of the hosting arrangement is ready for its intended use. For the Foundation, the amendments in this Update are effective for annual reporting periods beginning after December 15, 2020. Management is evaluating the impact this ASU will have on its financial statements.

In August 2018, the FASB issued Accounting Standards Update 2018-13—*Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement*. The FASB issued final guidance that eliminates, adds and modifies certain disclosure requirements for fair value measurements as part of its disclosure framework project. Entities will no longer be required to disclose the amount of and reasons for transfers between Level 1 and Level 2 of the fair value hierarchy, but public companies will be required to disclose the range and weighted average used to develop significant unobservable inputs for Level 3 fair value measurements. The guidance also modifies certain disclosure requirements for nonpublic entities to make them less burdensome. ASU 2018-13 is effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019, but entities are permitted to early adopt either the entire standard or only the provisions that eliminate or modify the requirements. Management is evaluating the impact this ASU will have on its financial statements. In June 2018, the FASB adopted Accounting Standards Update 2018-08—*Not-For-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. With this ASU, the FASB clarified the guidance in ASC 958 on how entities determine whether to account for a transfer of assets as an exchange transaction under other guidance (e.g., ASC 606) or a contribution. The FASB also clarified that a contribution is conditional if the agreement includes both a barrier (or barriers) that must be overcome for the recipient to be entitled to the assets transferred and a right of return for the transferred assets or a right of release of the promisor’s obligation to transfer assets. The Foundation needs to apply the standard to annual reporting periods beginning after December 15, 2018. The pronouncement was adopted by the Foundation and there is no impact on the financial statements.

AMERICA FOR BULGARIA FOUNDATION

Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

On February 25, 2016, the FASB issued ASU 2019 *Leases* (ASC 842). Lessees will need to recognize almost all leases on their balance sheet as a right-of-use asset and a lease liability. It will be critical to identify leases embedded in a contract to avoid misstating the lessee's balance sheet. For income statement purposes, the FASB retained a dual model, requiring leases to be classified as either operating or finance. Classification will be based on criteria that are largely similar to those applied in current lease accounting, but without explicit bright lines. Lessor accounting is similar to the current model, but updated to align with certain changes to the lessee model and the new revenue recognition standard. Existing sale-leaseback guidance, including guidance for real estate, is replaced with a new model applicable to both lessees and lessors. ASC 842 and the subsequent ASUs are effective for fiscal years beginning after December 15, 2020. The Foundation does not expect the adoption of ASC 842 and the ASUs related to leases to have a material effect on its financial statements.

(4) Cash and Cash Equivalents and Investments

a. Cash and Cash Equivalents

As of December 31, 2019 and 2018, the Foundation's cash and cash equivalents consisted of \$4,484 and \$10,107, respectively, comprised mainly of money market and checking accounts that were deposited in various financial institutions in the United States and Bulgaria.

b. Investments

Investments activity for the years ended December 31, 2019 and 2018 were as follows:

	December 31, 2019				December 31, 2018			
		Unrealized Gain / (Loss) on Foreign Exchange	Unrealized Gain / (Loss) on Investment	Cost		Unrealized Gain / (Loss) on Foreign Exchange	Unrealized Gain / (Loss) on Investment	Cost
ETF and public mutual funds	264,415	-	61,333	203,082	208,735	-	23,204	185,531
Private mutual funds	146,896	-	31,267	115,629	147,187	-	16,247	130,940
Equity investments	2,382	(194)	(3,138)	5,714	3,186	(172)	(2,357)	5,715
Bonds	3,846	(626)	460	4,012	3,803	(555)	469	3,889
Partnership Investments	90	(130)	77	143	116	(128)	102	142
	<u>\$ 417,629</u>	<u>(950)</u>	<u>89,999</u>	<u>328,580</u>	<u>363,027</u>	<u>(855)</u>	<u>37,665</u>	<u>326,217</u>

AMERICA FOR BULGARIA FOUNDATION

Notes to the Standalone Financial Statements December 31, 2019 and 2018 (in thousands)

Net realized gain/(loss) on investments for the years ended December 31, 2019 and 2018 are presented in the table below:

		<u>2019</u>	<u>2018</u>
ETF and public mutual funds	\$	4,838	12,284
Private mutual funds		3,155	2,015
	\$	<u>7,993</u>	<u>14,299</u>

Net unrealized gain/(loss) on investments for the years ended December 31, 2019 and 2018 are presented in the table below:

		<u>2019</u>	<u>2018</u>
ETF and public mutual funds	\$	38,129	(31,082)
Private mutual funds		15,019	(16,564)
Equity investments		(781)	(417)
Bonds		(8)	(30)
Partnership Investments		(25)	(69)
	\$	<u>52,334</u>	<u>(48,162)</u>

Investments and cash equivalents held in different currencies are reported at the year-end exchange rates. As a result, a translation adjustment of approximately \$(111) and \$(7) increased/(decreased) the investments and cash equivalents at December 31, 2019 and 2018, respectively, and was recorded in net realized and unrealized exchange rate gain/(loss) in the Statement of Activities and Changes in Net Assets for each year.

Bonds are valued at \$2,782 and \$2,844 with accrued interest receivable in the amount of \$1,064 and \$959 as of December 31, 2019 and December 31, 2018, respectively.

Dividends and interest receivable of \$330 and \$249 at December 31, 2019 and 2018, respectively, represent dividends and interest income earned but not received.

Investment expenses for the year ended December 31, 2019 and 2018 were \$944 and \$994, respectively.

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c. Fair Value of Financial Instruments

See “Fair Value” in Note 3(e), above, for discussions of the methodologies and assumptions used to determine the fair value of the Foundation’s financial instruments.

Below are the Foundation’s financial instruments carried at fair value on a recurring basis by U.S. GAAP hierarchy levels described in Note 3(e):

At December 31, 2019

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Net Asset Value (NAV)	Total
Cash and cash equivalents	\$ 4,484	-	-	4,484
ETF and public mutual funds	264,415	-	-	264,415
Private mutual funds	-	-	146,896	146,896
Equity investments	2,382	-	-	2,382
Bonds	-	3,846	-	3,846
Partnership Investments	-	-	90	90
	<u>\$ 271,281</u>	<u>3,846</u>	<u>146,986</u>	<u>422,113</u>
	64.27%	0.91%	34.82%	100%

At December 31, 2018

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Net Asset Value (NAV)	Total
Cash and cash equivalents	\$ 10,107	-	-	10,107
ETF and public mutual funds	208,735	-	-	208,735
Private mutual funds	-	-	147,187	147,187
Equity investments	3,186	-	-	3,186
Bonds	-	3,803	-	3,803
Partnership Investments	-	-	116	116
	<u>\$ 222,028</u>	<u>3,803</u>	<u>147,303</u>	<u>373,134</u>
	59.50%	1.02%	39.48%	100%

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d. Investments measured at NAV

As of December 31, 2019 and 2018, the Foundation's investments measured at NAV include investments in private mutual funds, as well as partnership investments that do not have readily determinable fair value.

The following table represents the liquidity and redemption restrictions on the investments measured at NAV as of December 31, 2019:

		Fair Value at Year End	Redemption Frequency	Redemption Notice Period
International Equity	\$	77,719	Monthly	30 Days
Global Bonds		54,731	Monthly	30 Days
Multi-strategy		14,446	Monthly	30 Days
International Private Equity		90	(1)	(1)
	\$	<u>146,986</u>		

(1) No limited partner shall have the right to withdraw prior to the completion of the winding up of the Fund. The termination date of the fund is March 31, 2018 and the estimated liquidation period is through December 2021.

International Equity funds' goals are to achieve long-term growth principally by investing in a diversified portfolio of equity securities of companies ordinarily located in any country other than the United States and Canada. As many companies have multinational operations, a company's location will be determined primarily by its jurisdiction of incorporation. To achieve their objectives, the funds generally seek to invest in a portfolio of securities that possesses fundamental investment value.

Global Bond fund's investment strategy is to maximize total investment return consisting of a combination of interest income, capital appreciation and currency gains by investing principally in a portfolio of fixed or floating rate debt securities and debt obligations issued by government or government-related issuers worldwide.

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Multi-strategy fund of funds' strategy is to seek positive total return not "relative" return. The fund gains its investment exposures primarily by investing in Implementation Fund. It seeks annualized returns of 5% (net of fees) above the Consumer Price Index and annualized volatility (standard deviation) of 5-10%, each over a complete market cycle.

e. Partnership Investments

The partnership investments line item consists of one investment, which is in the process of liquidation with a termination date of March 31, 2018. As at December 31, 2019 this investment is presented at liquidation value, based on the Partnership's Financial Statements as of December 31, 2019.

As of December 31, 2019 and 2018, there is a liability based on the performance of this investment estimated at \$90 and \$87. It is presented as part of Accounts payable and accrued payroll.

f. Concentration of risk

The Foundation maintains commercial accounts in two U.S. banks and one Bulgarian bank. Accounts at the U.S. banks are insured by the Federal Deposit Insurance Corporation ("FDIC") and the Bulgarian accounts are insured by the Deposit Investment Fund ("DIF").

At December 31, 2019 and 2018, the Foundation had amounts that were in excess of the insurance limits. The Foundation performs ongoing evaluations of commercial banks to limit its concentration of credit risk exposure. The Foundation has not sustained a loss of funds maintained in commercial banks.

The Foundation holds investments in U.S. Government securities, mutual funds and corporate debt, and equity issues which are managed by outside investment advisors. These balances are insured up to \$500 by the Securities Investor Protection Corporation (SIPC).

The Foundation has invested \$138,508 or 31.8% of its assets in two investment funds with a single investment manager. This represents an insignificant holding compared to the investment managers' and the funds' asset size. The two funds are Level 1 and are highly liquid.

The Foundation's investment portfolio is reviewed at least quarterly by the Investment Committee of the Board of Directors of the Foundation. During this review the concentration of risk as well as

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the performance of all investments is assessed. All new investments of the Foundation are pre-approved by the Investment Committee. In addition, the Foundation uses external investment managers and advisors to manage the risk of the portfolio.

g. Liquidity

The Foundation has \$415,795 of financial assets within one year of the statement of financial position date to meet cash needs for general expenditure consisting of cash of \$4,484 and liquid investments of \$411,311. The liquid investments include ETF and public mutual funds of \$264,415 and private mutual funds of \$146,896. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statement of financial position date.

The Foundation has a goal to maintain financial assets, which consist of cash and liquid investments, on hand to meet 90 days of normal operating expenses.

The Foundation has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

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(5) Fixed Assets

At December 31, 2019 and 2018, net fixed assets consisted of the following:

	<u>2019</u>	<u>2018</u>
Building	\$ 2,645	2,645
Furniture and fixtures	204	204
Hardware, purchased software and telecommunications	244	252
Vehicles	166	182
	<u>3,259</u>	<u>3,283</u>
Less accumulated depreciation	(602)	(592)
	<u>\$ 2,657</u>	<u>2,691</u>

Depreciation expenses for the years ended December 31, 2019 and 2018 amount to \$146 and \$101, respectively.

(6) Intangible Assets

At December 31, 2019 and 2018, intangible assets consisted of the following:

	<u>2019</u>	<u>2018</u>
Website development costs	\$ 52	37
Internal-Use Software	122	-
Work in progress - Internal-use software	-	109
	<u>174</u>	<u>146</u>
Less accumulated amortization	(4)	(24)
	<u>\$ 170</u>	<u>122</u>

Amortization expenses for the years ended December 31, 2019 and 2018 amount to \$13 and \$12, respectively.

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(7) Grants payable

Grants payable totaling \$7,636 and \$6,276 at December 31, 2019 and 2018, respectively consisted of approved grant commitments for unconditional grants or conditional grants for which the grantee has met the conditions of the grant.

As of December 31, 2019 and 2018, respectively based on the specific grant agreements, grants payable are expected to be paid in the following years:

	<u>2019</u>	<u>2018</u>
2019	-	5,269
2020	4,702	1,007
2021	1,450	-
2022	1,011	-
2023	473	-
	\$ <u>7,636</u>	<u>6,276</u>

The schedule below reconciles grant activity throughout the year ended December 31, 2019:

Grants payable, 2019 beginning balance	\$ 6,276
New and supplemental grants	12,171
Grant payments	(10,755)
Realized FX on grants paid	(104)
Unrealized FX on grants	48
Grants payable, 2019 ending balance	\$ <u>7,636</u>

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(in thousands)**

(8) Grant Expenses

For the years ended December 31, 2019 and 2018, the Foundation makes grants in its main program areas, described in Note 1 “Nature of Operations”. Grant expenses to recipient entities were recognized under the following programs:

		2019
Business, Entrepreneurship, and Technology	\$	1,116
Developing and Retaining Human Capital		9,480
Business Enabling Environment		1,289
Cultural Heritage and Nature Tourism		286
	\$	<u>12,171</u>

		2018
Arts and Culture	\$	775
Private Sector Development		2,072
Civil Society and Democratic Institutions		2,897
Economically Disadvantaged		1,887
Education		9,040
	\$	<u>16,671</u>

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(9) Classification of Expenses

At December 31, 2019 and 2018, the Foundation's classification of expenses was as follows:

	2019			2018		
	Program expenses	Support expenses	Total expenses	Program expenses	Support expenses	Total expenses
Grant Expenses (Note 8)	12,171	-	12,171	16,671	-	16,671
Charitable Donations	49	-	49	19	-	19
Direct Programmatic Support	4,792	-	4,792	1,211	-	1,211
	4,841	-	4,841	1,230	-	1,230
Payroll and benefits	1,521	652	2,173	1,454	623	2,077
Travel and related expenses	114	8	122	123	11	134
Occupancy and telecommunications	-	121	121	-	165	165
General and administrative	-	299	299	-	297	297
Professional fees	68	621	689	182	725	907
Directors expenses	125	602	727	125	602	727
Insurance	-	73	73	-	68	68
	1,828	2,376	4,204	1,884	2,491	4,375
Depreciation and amortization	-	159	159	-	113	113
	<u>\$ 18,840</u>	<u>2,535</u>	<u>21,375</u>	<u>19,785</u>	<u>2,604</u>	<u>22,389</u>

The financial statements present certain categories of expenses that are attributable to program and management functions of ABF as described in Note 3(n).

The Foundation has not incurred any fundraising expenses during the years ending December 31, 2019 and 2018.

(10) Investment in subsidiaries

a. Subsidiaries

At December 31, 2019 and 2018, the Foundation has two subsidiaries Muzeiko EOOD and ABF Property EOOD. The Foundation is a sole owner and ultimate controlling party of Muzeiko EOOD and ABF Property EOOD.

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Muzeiko EOOD, a for-profit company primarily involved in the performance of activities, related to the construction and the management of a children's center named "Muzeiko - the Children's Museum of Sofia" ("Muzeiko"). As at December 31, 2019 and 2018, respectively the investment of the Foundation in Muzeiko was \$9,647 and \$10,468. During 2019 and 2018 respectively, capital contributions at the amount of \$945 and \$713 were distributed to Muzeiko.

ABF Property EOOD, a for-profit company registered to perform real estate transactions, and all other activities, permitted by Bulgarian laws. As at both December 31, 2019 and 2018, respectively the investment of the Foundation in ABF Property EOOD was \$238. During 2019 and 2018, capital contributions at the amount of \$0 and \$237, respectively, were distributed to ABF Property EOOD. ABF Property EOOD owns the land on which the ABF's office building is located.

b. Impairment on investment in Muzeiko EOOD

Management has assessed for impairment the investment in subsidiary Muzeiko EOOD, and an impairment loss of \$1,766 and \$2,373 has been recorded in the Statement of Activities for the years ended December 31, 2019 and 2018, respectively. As the fair value of the investment is not readily determinable, the calculation assumes that the net assets of the subsidiary totaling \$9,647 and \$10,468 as at December 31, 2019 and 2018, respectively, are sufficiently close to and represent the fair value of these assets, as the fixed and intangible assets of the subsidiary are relatively new and are in operations from the end of 2015, and therefore, their depreciated replacement cost would closely approximate their current carrying amount (cost less accumulated depreciation). The subsidiary does not have other significant non-monetary items recorded as assets and liabilities. Management considers this approach as appropriate due to the lack of active market for similar assets and considers that the obtained value represents reliable fair value approximation as of December 31, 2019 and 2018, to be used in making the accounting estimate of the recoverable amount of the investment. Due to the inherent uncertainty of this estimate, these values may differ materially from the values that would have been used had an active market for these assets existed.

(11) Related Party Transactions

Parties are considered to be related if one party directly or indirectly through one or more intermediaries, controls or has significant influence over, is controlled by, or is under common control with an entity. The Foundation considers as a related party Bulgarian-American Enterprise Fund (the Fund), Muzeiko EOOD, ABF Property EOOD, Muzeiko Foundation, Friends of the

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Basilica Foundation, ERG Capital 3 – ADSIP, Valentin Stefanov Braykov-Lawyer and Braykov’s Legal Office. The type of relationship with each of the related parties is described below.

Transactions with related parties:

a. Grants Received

Pursuant to an agreement signed in 2007 between the Fund and the USAID in 2008, the Fund returned to the U.S. Treasury \$27,500 of the original USAID grant out of the Fund’s assets and, as of December 31, 2018, contributed \$393,000 to the Foundation. Of the total amount contributed by the Fund, \$15,500 was in the form of bonds, \$175,100 in term deposits, \$600 in partnership investments, \$6,200 in equity investments, and the remainder in cash.

As of September 30, 2018, the Fund was fully liquidated and the Foundation received a final contribution in the amount of \$2,983 upon the closing of the Fund’s bank accounts in 2018.

According to the terms of the grant agreement between the Fund and the Foundation (the “Grant Agreement”), the Foundation shall be operated as a perpetual endowment and the Foundation Board shall invest the Foundation’s assets in financial instruments and securities in a manner consistent with its fiduciary duties and with the Foundation’s financial needs to carry out its planned program of grant-making activities.

b. Grants Paid

On August 24, 2018 America for Bulgaria Foundation has signed a grant agreement with Muzeiko Foundation for \$118. During 2018 the whole contracted amount was paid to Muzeiko Foundation. There are no outstanding grant liabilities payable to Muzeiko Foundation as at December 31, 2019 and 2018.

c. Payables and Receivables

At December 31, 2019 and 2018, the America for Bulgaria Foundation has a liability in the amount of \$0 and \$3, respectively, payable to Valentin Braykov for legal services received. In addition, the Foundation has a liability in the amount of \$4 and \$0, payable to Braykov’s Legal Office as at December 31, 2019 and 2018, respectively.

At December 31, 2019 and 2018, respectively, the America for Bulgaria Foundation has no other amounts payable to any other related party.

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At December 31, 2019 and 2018, respectively, the America for Bulgaria Foundation has no receivables owing from any related parties.

d. Directors

Through September 30, 2015, when the Bulgarian-American Enterprise Fund dissolved and its board disbanded, the Fund and the America for Bulgaria Foundation had five directors in common. As of September 30, 2015, the current President of the Foundation was appointed to act as the authorized representative of the Fund during its liquidation period. The President of the Foundation served in this role throughout 2017 and through September 30, 2018 when the Fund was finally dissolved.

Certain members of the Board of Muzeiko Foundation are part of America for Bulgaria Foundation's management in 2019 and 2018.

e. Investments

The Foundation owns 1,037 shares representing a 49.4% ownership in ERG Capital 3 – ADSIP valued at \$2,382 and \$3,186 as of December 31, 2019 and 2018, respectively. The shares of ERG-Capital 3 – ADSIP are traded on the Bulgarian Stock Exchange. In addition, the Foundation is an owner of a bond issued by the ERG Capital 3 – ADSIP valued at \$1,299 and \$1,324 with accrued interest receivable in the amount of \$1,047 and \$942 as of December 31, 2019 and 2018, respectively. In November 2018, the Foundation received a partial repayment of principal in the amount of \$1,978 and interest in the amount of \$1,387. The final maturity of the bond is February 2021 and the interest rate of the bond was reduced from 10.5% to 9.5%, effective from February 21, 2018.

f. Loan to subsidiary

In July 2018, the Foundation made a loan in the amount of \$198 to ABF Property EOOD (with no interest rate applied) to finance its temporary shortage of funds. By the end of July 2018, the loan was fully repaid. There were no outstanding amounts due as at 31 December 2019 and 2018.

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g. Legal fees

Braykov's Legal Office provides legal advice to the Foundation. Valentin Braykov, owner of the Braykov's Legal Office, was a member of the Board of Directors of the Foundation until December 2019. Total legal fees paid to the Braykov's Legal Office in 2019 and 2018 were \$4 and \$23, respectively and to Valentin Braykov personally as a legal advisor in 2019 and 2018 were \$24 and \$35, respectively.

h. Friends of the Basilica Foundation

In 2018, the Friends of the Basilica Foundation was established with the goal of promoting and supporting the Bishop's Basilica of Philippopolis, one of the Foundation's signature projects. A member of the Foundation's staff is a founder of the Friends of the Basilica Foundation and is involved in its management during 2019 and 2018. In April 2019, ABF provided to the Friends of the Basilica Foundation a donation at the amount of \$12. In future periods, the America for Bulgaria Foundation is expected to provide financial support to the Friends of the Basilica Foundation.

i. Subsequent events with related parties

Subsequent to December 31, 2019 through April 30, 2020 the Foundation made a donation to the Friends of the Basilica Foundation in the amount of \$20.

(12) Market risk

a. Currency Risk

The Foundation is exposed to the effect of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows.

The investments held by the Foundation denominated in foreign currency at December 31, 2019 and 2018, respectively are presented below:

	<u>2019</u>	<u>2018</u>
Equity investments in EUR	2,382	3,186
Bonds in EUR	3,846	3,803
Partnership Investments in EUR	90	116

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b. Price Risk

The Foundation is exposed to market price risks related to its investments. As a result of the global pandemic, the financial markets remain volatile which may lead to changes in the valuation of investments and cause uncertainty regarding the accounting estimates in future periods.

(13) Commitments and contingencies

a. Grants

The Foundation has signed certain conditional grant agreements, or conditionally approved grants, for which the grantee has not met the grant conditions and the amount of the grant has not been included in grant expense. The amount of such grants at December 31, 2019 and 2018 is \$6,234 and \$20,325, respectively. As of December 31, 2019, conditional grant liabilities are expected to be paid in the following years:

2020	\$	5,341
2021		893
	\$	<u>6,234</u>

b. Lease Commitments

In May 2013, the Foundation entered into a lease agreement for office space for the Bulgarian branch. This agreement was terminated in July 2018. No significant future rental payments are expected.

Rent expense is recognized on a straight-line basis and it totaled \$70 and \$123 in 2019 and 2018, respectively.

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(14) Tax Status

a. United States

The Foundation is exempt from U.S. Federal income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code (“the Code”) and has been classified as an organization that is not a private foundation as defined in Section 509(a)(1) of the Code. In addition, the Foundation is exempt from payments of state and local income taxes. The Foundation had no uncertain tax positions for the years ended December 31, 2019 and 2018.

b. Bulgaria

Pursuant to a bilateral agreement between the Government of the United States of America and the Government of the Republic of Bulgaria regarding cooperation to facilitate the provision of assistance, the Foundation is exempt from taxation on income received in connection with implementation of the U.S. assistance programs.

(15) Subsequent Events

The Foundation evaluated subsequent events through April 30, 2020, which is the date the financial statements were available to be issued.

America for Bulgaria Foundation has applied to change its tax-exempt status from a 501(c)(3) to a 501(c)(4) organization under the U.S. Internal Revenue Code. In order to make this change, America for Bulgaria Foundation merged into a newly formed entity called America for Bulgaria Foundation 2.0 (“ABF 2.0”), effective at 11:59 PM on December 31, 2019, with ABF 2.0 surviving the merger. Immediately following the merger, ABF 2.0 changed its name to America for Bulgaria Foundation. The company is currently awaiting review and approval of its 501(c)(4) application.

In the first several months of 2020, a novel strain of coronavirus, and resulting disease, COVID-19, spread to the United States and Bulgaria. The coronavirus was declared a Public Health Emergency of International Concern by the World Health Organization on January 30, 2020. The investments of the Foundation are likely to be negatively impacted by market conditions caused by national and international events designed to contain the coronavirus.

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No subsequent events other than those disclosed above and in note 11 (i) *Subsequent events with related parties* were identified that require adjustment to or disclosure within the financial statements.